

TONY MORRIS

THE SALES DOCTOR

"ISMM Sales Trainer of the Year 2016 finalist"



INTERNATIONAL SALES & MOTIVATIONAL SPEAKER

Tony Morris

Tony Morris is a sales expert and motivational speaker, whose high-energy message leads individuals and organisations to incredible success. He delivers over a hundred talks a year in his unique, energetic style to corporations and at events all over the Globe. He has helped organisations like the Luxottica Group, Viridor, David Phillips, Fairview New Homes.

In detail

Having been in sales from the age of 18, Tony knows sales as well as he knows life and more importantly, he knows what it takes to lead a successful business! He has the ability to translate his hands-on experience into a coherent, compelling and exciting philosophy, which has made him an inspiring speaker and a powerful sales trainer to over 8,000 sales professionals.

What he offers you

Tony shows companies how to increase their bottom line, build long-term customer loyalty, sales, and gaining referrals. Tony is about changing people's beliefs and mind sets: "There is no such thing as failure, it's all feedback", he shares, "Learn from everything you do and keep getting better and better,"

How he presents

His presentations are always interactive, motivating, fast-moving, informative, entertaining - even life-changing. Tony presents his ideas with a rare combination of fact, insight and practical advice that delegates can apply immediately for improved results.

Languages

He presents in English.

To book Tony Morris

To book me as a speaker in the UK please contact Alan Baker, MD of XPRES Events

Email: alan@xprez.co.uk

Phone: 07786 981234

To book me as a speaker for an International engagement please contact Marija Slevska, MD of Smart Events

Email: marija@smartevents.mk

Topics

My best failure

What's your tomato soup?

The whale is calling

The Ritz approach

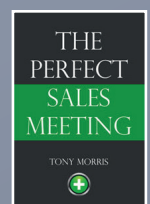
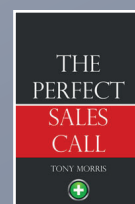
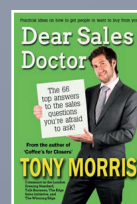
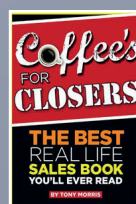
The top 1%

Tony has a weekly column called 'Dear Sales Doctor' where sales people pose their most challenging sales questions to him and it appears in numerous publications to include:



Books & Publications

Tony is the author of 5 sales books: Coffee's for closers, Dear Sales Doctor, The Perfect Sales Call, Estate of Mind and The Perfect Sales Meeting. Each have achieved 4* and 5* book reviews across numerous business magazines and journals.



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